Financial institutions

It is common for financial institutions to start with a credit life product and add additional benefits over time, such as cover for family members. Some institutions then offer voluntary riders to give borrowers a choice, even if the core insurance offering is mandatory. Many financial institutions have even developed the expertise and infrastructure to offer voluntary cover to non-borrowers. Their experiences shows that financial institutions can provide insurance products that are valuable for clients and that also help improve the stability and growth of the institution.

Projects

Emerging Insights

Publications

Other resources

Relevant Links

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